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**EDUCATION:**

2003 Columbia University, New York, NY  
 Ph.D. in Social Psychology  
 1997 Emory University, Atlanta, GA  
 B.A./B.A. with High Honors in Psychology/Biology

**PROFESSIONAL APPOINTMENTS:**

2024-present Professor of Psychology, Northwestern University  
 2019-present Faculty Associate, Institute for Policy Research, Northwestern University  
 2011-2024 Associate Professor of Psychology, Northwestern University  
 2003-2011 Assistant Professor of Psychology, Northwestern University

**FELLOWSHIPS, HONORS, AND AWARDS:**

2019 Fellow, Society for Personality and Social Psychology  
 2018 Fellow, Midwestern Psychological Association  
 Fellow, Association for Psychological Science  
 2009 Fellow, Society of Experimental Social Psychology  
 2003 Richard Christie Dissertation Award, Columbia University  
 2002-2003 Individual National Research Service Award, Predoctoral, NIMH  
 1998 NSF Predoctoral Fellowship (honorable mention), Columbia University  
 1996 *Phi Beta Kappa* National Honor Society  
*Psi Chi* Psychology Honor Society  
 1995 Academic All-American, Cross Country  
 Intramural Research Summer Fellowship, NICHD  
 1994 *Phi Eta Sigma* National Honor Society  
 1993-1997 Chris A Yannapolous Scholarship (full tuition), Emory University

**RESEARCH GRANTS:**

2021-2022 National Science Foundation (SES-201758). *Additional sources of negative partisanship: Judging others' Values based on political affiliation* (Contributor). Awarded space in the Time-Sharing Experiments for the Social Sciences (TESS).  
 2010-2014 National Science Foundation (BCS-0951571) *Motivations for Promotion and Prevention in Relationship Initiation* (PI, with Co-PI Eli Finkel), \$304,872.  
 2009-2014 National Science Foundation (BCS-0921728). *Fostering Positive Interracial Interactions* (Co-PI, with PI Jennifer A. Richeson), \$448,582.  
 2008 American National Election Studies. *Character judgments and voting behavior* (Contributor). Awarded space in the 2008 Time Series Study.  
 2006 American National Election Studies. *Character judgments and voting*

2002-2003 *behavior* (Contributor). Awarded space in the 2006 Pilot Study.  
National Institute of Mental Health Individual Research Service Award  
(F31MH65772-01). *Regulatory 'fit' and behavior interpretation* (PI,  
with Ph.D. Supervisor E. Tory Higgins), \$25,512,

## PUBLICATIONS:

\*denotes co-first-author; †denotes alphabetical authorship; <sup>S</sup> denotes student coauthor

### *Journal Articles:*

- In Press \*Bayes, R., \***Molden, D. C.**, & Druckman, J. N. (in press). Support for climate change adaptation over climate change mitigation in the united states depends on political party identification and how adaptation is framed. *Journal of Environmental Psychology*.
- <sup>S</sup>Wu, Eileen, Z., **Molden, D. C.**, & Eastwick, P. W. (in press). Promotion- or Prevention-Focused Self-Evaluation and the Preferential Pursuit of More Desirable Romantic Partners. *Journal of Personality*.
- 2024 <sup>S</sup>Wu, Eileen, Z., & **Molden, D. C.** (2024). The moderating role of democratic governance in the association between personal values and political ideologies. *Political Psychology*, 45, 601-622.
- 2023 Eastwick, P. W., Joel, S., Carswell, K. L., **Molden, D. C.**, Finkel, E. J., & Blozis, S. A. (2023). Predicting romantic interest during early relationship development: A preregistered investigation using machine learning. *European Journal of Personality*, 37(3), 276-312.
- 2022 **Molden, D. C.**, †<sup>S</sup>Bayes, R., & †Druckman, J. N. (2022). A motivational systems approach to investigating opinions on climate change. *Thinking and Reasoning*, 28(3), 396-427.
- 2020 †<sup>S</sup>Bayes, R., †Druckman, J. N., †<sup>S</sup>Goods, A., & †**Molden, D. C.** (2020). When and how different motives can drive motivated political reasoning. *Political Psychology*, 41, 1031-1052.
- <sup>S</sup>Sparks, J., <sup>S</sup>Daly, C., <sup>S</sup>Wilkey, B., **Molden, D. C.**, Finkel, E. J., & Eastwick, P. W. (2020). Negligible evidence that people desire partners who uniquely fit their ideals. *Journal of Experimental Social Psychology*, 90, 103968.
- 2018 <sup>S</sup>Klinger, J. A., Scholer, A. A., Hui, C. M., & **Molden, D. C.** (2018). Effortful experiences of self-control foster lay theories that self-control is limited. *Journal of Experimental Social Psychology*, 78, 1-13.
- <sup>S</sup>Mrazek, A. J., <sup>S</sup>Ihm, E. D., **Molden, D. C.**, Mrazek, M. D., Zedelius, C. M., Schooler, J. W. (2018). Expanding minds: Growth mindsets of self-regulation and the influences of effort and perseverance. *Journal of Experimental Social Psychology*, 79, 164-180.
- 2017 <sup>S</sup>Browman, A. S., Destin, M., & **Molden, D. C.** (2017). Identity-specific motivation: How distinct identities direct self-regulation across distinct situations. *Journal of Personality and Social Psychology*, 113, 835-857.

- Molden, D. C.**, <sup>S</sup>Hall, A., Hui, C. M., & Scholer, A. A. (2017). Understanding how identity and value motivate self-regulation is necessary but not sufficient: A motivated effort-allocation perspective. *Psychological Inquiry*, 28, 113-121.
- 2016 <sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2016). Beyond affective influences on deontological moral judgment: The role of motivations for prevention in the moral condemnation of harm. *Personality and Social Psychology Bulletin*, 42, 1522-1537.
- 2015 Pollack, J. M., Forster, W. R., Johnson, P. D., Coy, A., **Molden, D. C.** (2015). Promotion- and prevention-focused networking and its consequences for entrepreneurial success. *Social Psychological and Personality Science*, 6, 3-12.
- 2014 <sup>S</sup>Hui, C. M., & **Molden, D. C.** (2014). Maintaining commitment in the presence of alternative opportunities: The role of motivations for prevention or promotion. *Social Cognition*, 32, 571-584.
- Molden, D. C.** (Ed.). (2014). Understanding priming effects in social psychology: Critiques, explanations, and an attempt at integration [Special Issue]. *Social Cognition*, 32(Supplement), 1-249.
- Molden, D. C.** (2014). Understanding priming effects: What is "social priming" and how does it occur? *Social Cognition*, 32(Supplement), 1-11.
- Molden, D. C.** (2014). Understanding priming effects: An overview and integration. *Social Cognition*, 32(Supplement), 243-249.
- 2013 Bohns, V. K., <sup>S</sup>Lucas, G. M., **Molden, D. C.**, Finkel, E. J., Coolsen, M. K., Kumashiro, M., Rusbult, C. E., Higgins, E. T. (2013). Opposites fit: Regulatory focus complementarity and relationship well-being. *Social Cognition*, 31, 1-14.
- Molden, D. C.** (2013). An expanded perspective on the role of effort phenomenology in motivation and performance. *Behavioral and Brain Sciences*, 36, 699-700.
- <sup>S</sup>Hui, C. M., **Molden, D. C.**, & Finkel, E. J. (2013). Loving freedom: Concerns with promotion or prevention and the role of autonomy in relationship well-being. *Journal of Personality and Social Psychology*, 105, 61-85.
- 2012 <sup>S</sup>Hui, C. M., Bond, M. H., & **Molden, D. C.** (2012). Why do(n't) your partner's efforts at self-improvement make you happy? An implicit theories perspective. *Personality and Social Psychology Bulletin*, 38, 101-113.
- <sup>S</sup>Lisjak, M., **Molden, D. C.**, & Lee, A. Y. (2012). Primed interference: The cognitive and behavioral costs of incongruence between chronic and primed motivational orientations. *Journal of Personality and Social Psychology*, 102, 889-909.

**Molden, D. C.** (2012). Motivated strategies for judgment: How preferences for particular judgment processes can affect judgment outcomes. *Social and Personality Psychology Compass*, 6, 156-169.

\***Molden, D. C.**, \*<sup>S</sup>Hui, C. M., Scholer, A., Meier, B., Noreen, E., D'Agostino, P., & <sup>S</sup>Martin, V. (2012). Motivational versus metabolic effects of carbohydrates on self-control. *Psychological Science*, 23, 1137-1144.

2011

<sup>S</sup>Hazlett, A., **Molden, D. C.**, & Sackett, A. M. (2011). Hoping for the best or preparing for the worst? Regulatory focus and preferences for optimism and pessimism in predicting personal outcomes. *Social Cognition*, 29, 74-96.

<sup>S</sup>Lucas, G. M., & **Molden, D. C.** (2011). Motivating political preferences: Concerns with promotion and prevention as predictors of public policy attitudes. *Motivation and Emotion*, 35, 151-164.

<sup>S</sup>Miele, D. B., <sup>S</sup>Finn, B., & **Molden, D. C.** (2011). Does easily learned mean easily remembered? It depends on your beliefs about intelligence. *Psychological Science*, 22, 320-324.

**Molden, D. C.**, & <sup>S</sup>Hui, C. M. (2011). Promoting de-escalation of commitment: A regulatory focus perspective on sunk costs. *Psychological Science*, 22, 8-12.

Murphy, M. C., Richeson, J. A., & **Molden, D. C.** (2011). Leveraging motivational mindsets to foster positive interracial interactions. *Social and Personality Psychology Compass*, 5, 118-131.

\*<sup>S</sup>Todd, A. R., \***Molden, D. C.**, Haam, J., & Vonk, R. (2011). The co-occurring and automatic activation of multiple social inferences. *Journal of Experimental Social Psychology*. 41, 37-49.

2010

<sup>S</sup>Knowles, M., <sup>S</sup>Lucas, G. M., **Molden, D. C.**, Gardner, W. L., & <sup>S</sup>Dean, K. K. (2010). There's no substitute for belonging: Self-affirmation following social and non-social threats, *Personality and Social Psychology Bulletin*, 36, 173-186.

<sup>S</sup>Lucas, G. M., <sup>S</sup>Knowles, M. L., Gardner, W. L., **Molden, D. C.**, and <sup>S</sup>Jefferis, V. E. (2010). Increasing social engagement among lonely individuals: The role of acceptance cues and promotion motivations. *Personality and Social Psychology Bulletin*, 36, 1346-1359.

<sup>S</sup>Miele, D. B., & **Molden, D. C.** (2010). Naive theories of intelligence and the role of processing fluency in perceived comprehension. *Journal of Experimental Psychology: General*, 139, 535-557.

**Molden, D. C.**, & Finkel, E. J. (2010). Motivations for promotion and prevention and the role of trust and commitment in interpersonal forgiveness. *Journal of Experimental Social Psychology*, 46, 255-268.

- 2009 \*<sup>S</sup>Koenig, A., \*Cesario, J., \***Molden, D. C.**, <sup>S</sup>Kosloff, S., & Higgins, E. T. (2009). Incidental experiences of regulatory fit and the processing of persuasive appeals. *Personality and Social Psychology Bulletin*, *35*, 1342-1355.
- <sup>S</sup>Miele, D. B., **Molden, D. C.**, & Gardner, W. L. (2009). Motivated comprehension regulation: Vigilant versus eager metacognitive control. *Memory & Cognition*, *37*, 779-795.
- Molden, D. C.** (2009). Finding meaning in others' intentions: The process of judging intentional behaviors and intentionality itself. *Psychological Inquiry*, *20*, 37-43
- Molden, D. C.**, <sup>S</sup>Lucas, G. M., Finkel, E. J., Kumashiro, M., & Rusbult, C. E. (2009). Perceived support for promotion-focused and prevention-focused goals: Associations with well-being in unmarried and married couples. *Psychological Science*, *20*, 787-793.
- Molden, D. C.**, <sup>S</sup>Lucas, G. M., Gardner, W. L., <sup>S</sup>Dean, K., & <sup>S</sup>Knowles, M. (2009). Motivations for prevention or promotion following social exclusion. Being rejected versus being ignored. *Journal of Personality and Social Psychology*, *96*, 415-431.
- 2008 **Molden, D. C.**, & Higgins, E. T. (2008). How preferences for eager versus vigilant judgment strategies affect self-serving outcomes, *Journal of Experimental Social Psychology*, *44*, 1219-1228.
- <sup>S</sup>Sivanathan, N., **Molden, D. C.**, Galinsky, A.D., & Ku, G. (2008). The promise and peril of self-affirmation in de-escalation of commitment. *Organizational Behavior and Human Decision Processes*, *107*, 1-14.
- 2006 **Molden, D. C.**, & Dweck, C. S. (2006). Finding "meaning" in psychology: A lay theories approach to self-regulation, social perception, and social development. *American Psychologist*, *61*, 192-203.
- Molden, D. C.**, Plaks, J. E., & Dweck, C. S. (2006). "Meaningful" social inferences: Lay theories and inferential processes. *Journal of Experimental Social Psychology*, *42*, 738-752.
- 2004 **Molden, D. C.**, & Higgins, E. T. (2004) Categorization under uncertainty: Resolving vagueness and ambiguity with eager versus vigilant strategies. *Social Cognition*, *22*, 248-277.
- 2003 Higgins, E. T., Idson, L. C., Freitas, A. L., Spiegel, S., & **Molden, D. C.** (2003). Transfer of value from fit. *Journal of Personality and Social Psychology*, *84*, 1140-1153.
- 2001 Liberman, N., **Molden, D. C.**, Idson, L. C., & Higgins, E. T. (2001). Promotion and prevention focus on alternative hypotheses: Implications for attributional functions. *Journal of Personality and Social Psychology*, *80*, 5-18.

## ***Large-Scale Multi-Lab Collaborations***

- In Press Miske, O., Abatayo, A. L., Daley, M., Dirzo, M., Fox, N., Haber, N., Hahn, K. M., Kline Struhl, M., Mawhinney, B., Silverstein, P., Stankov, T., Tyner, A. H., [...], **Molden, D. C.**, [...], Nosek, B. A., & Errington, T. M. (in press). Investigating the reproducibility of the social and behavioral sciences. *Nature*.
- In Press Tyner, A. H., Abatayo, A. L., Daley, M., Field, S., Fox, N., Haber, N. A., Hahn, K. M., Kline Struhl, M., Mawhinney, B., Miske, O., Silverstein, P., Soderberg, C. K., Stankov, T.[...], **Molden, D. C.**, [...], Nosek, B. A., & Errington, T. M. (in press). Investigating the replicability of the social and behavioral sciences. *Nature*.
- 2022 Röseler, L., Weber, L., Helgerth, K., Stich, E., Günther, M., Tegethoff, P., Wagner, F., [...], **Molden, D. C.**, [...], & Schütz, A. (2022). The Open Anchoring Quest Dataset: Anchored Estimates from 96 Studies on Anchoring Effects. *Journal of Open Psychology Data*, 10:16, pp. 1–12.
- 2018 Silberzahn, R., Uhlmann, E. L., Martin, D. P., [...], **Molden, D. C.**, [...], & Nosek, B. A. (2018). Many analysts, one dataset: Making transparent how variations in analytical choices affect results. *Advances in Methods and Practices in Psychological Science*, 1, 337-356.
- 2016 Schweinsberg, M., Madan, N., Vianello, M., Sommer, S. A., Jordan, J., Tierney, W., Awtrey, E., Zhu, L., Diermeier, D., Heinze, J., Srinivasan, M., Tannenbaum, D.[...], **Molden, D. C.**, [...], Darroux, S-C., & Uhlmann, E. L. (2016). The pipeline project: Pre-publication independent replications of a single laboratory's research pipeline. *Journal of Experimental Social Psychology*, 66, 55-67.
- Tierney, W., Schweinsberg, M., Jordan, J., Kennedy, D. M., Qureshi, I., Sommer, S. A., Thornley, N., Madan, N., Vianello, M., Awtrey, E., Zhu, L., [...], **Molden, D. C.**, [...], Darroux, S-C., & Uhlmann, E. L. (2016). Data from a pre-publication independent replication initiative examining ten moral judgment effects. *Scientific Data*, 3, 160082.

## ***Edited Books:***

- 2014 **Molden, D. C.** (Ed.). (2014). *Understanding priming effects in social psychology*. New York, Guilford.

## ***Book Chapters:***

- In press Bayes, R., Druckman, J. N., & **Molden, D. C.** (in press). Motivated reasoning and political polarization in opinions about extreme weather and climate change. In M. Vlasceanu & S. van der Linden (Eds.). *The psychological foundations of climate solutions*. Cambridge University Press.

- 2018 **Molden, D. C.**, Hui, C. M., & Scholer, A. A. (2018). What limits self-control? A motivated effort-allocation account. In D. de Ridder, M. Adriaanse, & K. Fujita (Eds). *Handbook of self-control in health and wellbeing* (pp. 129-142). London: Routledge.
- 2017 Dweck. C. S., & **Molden, D. C.** (2017). Mindsets: Their impact on competence motivation and acquisition. In A. J. Elliot, C. S. Dweck, & D. S. Yeager (Eds.) *Handbook of Competence and Motivation, Second Edition* (pp. 135-154), New York: Guilford Press.
- 2016 **Molden, D. C.**, Hui, C. M., & Scholer, A. A. (2016). Understanding self-regulation failure: A motivated effort-allocation account. In E. R. Hirt, J. J. Clarkson, & L. Jia (Eds). *Self-regulation and ego control* (pp. 425-459). Philadelphia, PA: Elsevier.
- Molden, D. C.**, & Rosenzweig, E. Q. (2016) The origins and educational implications of promotion-focused and prevention-focused achievement motivations. In Wentzel, K. R. & Miele D. B. (Eds.), *Handbook of motivation at school, second edition* (pp. 477-503). New York: Routledge.
- 2014 **Molden, D. C.** (2014). Understanding priming effects: What is "social priming" and how does it occur? In D. C. Molden (Ed.), *Understanding priming effects in social psychology* (pp. 3-14). New York: The Guilford Press.
- Molden, D. C.** (2014). Understanding priming effects: An overview and Integration. In D. C. Molden (Ed.), *Understanding priming effects in social psychology* (pp. 252-258). New York: The Guilford Press.
- 2013 **Molden, D. C.**, & Higgins, E. T. (2013). Motivated thinking. In H. Pashler (Ed.), *Encyclopedia of the mind*, (pp. 529-530). London: Sage.
- Molden, D. C.**, & Maner, J. K. (2013). How and when exclusion motivates social reconnection. In C. N. DeWall (Ed.), *The Oxford handbook of social exclusion* (pp. 121-131). New York: Oxford University Press.
- Molden, D. C.**, & Winterheld, H. (2013). Motivations for promotion and prevention in close relationships. In J. Simpson & L. Campbell (Eds.) *The Oxford handbook of close relationships* (pp. 321-347). New York: Oxford University Press.
- 2012 **Molden, D. C.**, & Higgins, E. T. (2012). Motivated thinking. In K. Holyoak, & B. Morrison (Eds.) *The Oxford handbook of thinking and reasoning* (pp. 390-409). New York: Oxford University Press.
- 2009 Finkel, E. J., **Molden, D. C.**, <sup>S</sup>Johnson, S. E., & <sup>S</sup>Eastwick, P. W. (2009). Regulatory focus and romantic alternatives. In J. P. Forgas, R. F. Baumeister, and D. M. Tice (Eds.), *Self-regulation: Cognitive, affective, and motivational processes* (pp. 319-335). New York: Psychology Press.

- 2008 Dweck, C. S., & **Molden, D. C.** (2008). Self-Theories: The Construction of Free Will. In J. Baer, J. C. Kaufman, & R. F. Baumeister (Eds.) *Psychology and free will* (pp. 44-64). New York: Oxford University Press.
- Molden, D. C.**, Lee, A. Y., & Higgins, E. T. (2008). Motivations for promotion and prevention. In J. Shah & W. Gardner (Eds.) *Handbook of motivation science* (pp. 169-187). New York: Guilford Press.
- Molden, D. C.** & <sup>S</sup>Miele, D. B. (2008). The origins and influences of promotion-focused and prevention-focused achievement motivations. In M. Maehr, S. Karabenick, & T. Urdan (Eds.), *Advances in motivation and achievement: Social psychological perspectives* (Vol. 15, pp. 81-118). Bingley, Wales: Emerald.
- 2005 Dweck, C. S., & **Molden, D. C.** (2005). Self-Theories: Their impact on competence motivation and acquisition. In A. Elliot & C. S. Dweck (Eds.) *Handbook of competence and motivation* (pp. 122-140). New York: Guilford Press.
- Molden, D. C.**, & Higgins, E. T. (2005). Motivated thinking. In K. Holyoak, & B. Morrison (Eds.) *Cambridge handbook of thinking and reasoning* (pp. 295-320). New York: Cambridge University Press.
- 2003 Higgins, E. T., & **Molden, D. C.** (2003). How strategies for making judgments and decisions affect cognition: Motivated cognition revisited. In G. V. Bodenhausen, & A. J. Lambert (Eds.) *Foundations of social cognition* (pp. 211-236). Mahwah, NJ: Lawrence Erlbaum Associates.
- 2000 **Molden, D. C.**, & Dweck, C. S. (2000). Meaning and motivation. In C. Sansone & J. M. Harackiewicz (Eds.) *Intrinsic and extrinsic motivation: The search for optimal motivation and performance* (pp. 131-153). San Diego: Academic Press.

***Invited Symposia:***

- 2016 **Molden, D. C.** (2016). *Challenging conventional wisdom on self-regulation*. Speakers: Ayelet Fishbach, Kentaro Fujita, Edward R. Hirt, & Daniel C. Molden. Symposium, annual meeting of the Midwestern Psychological Association, Chicago, IL.

***Invited Conference Talks:***

<sup>S</sup> denotes student coauthor

- 2024 **Molden, D. C.** (2024). *Toward a Values-Based Approach to Stigma*. Address, annual meeting of the Person Memory Interest Group, Albuquerque, New Mexico.
- 2022 <sup>S</sup>Wu, E. Z., **Molden, D. C.**, Carswell, K., & Finkel, E. J. (2022). *The Multifaceted Role of Regulatory Focus in Friendship Experiences*. Address, annual meeting of the Society for the Study of Motivation, Chicago, IL.

- <sup>S</sup>Wu, E. Z., **Molden, D. C.**, Carswell, K., & Finkel, E. J. (2022). *The Role of Regulatory Focus in Friendship Experiences*. Address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- <sup>S</sup>Wu, E. Z., **Molden, D. C.**, & Finkel, E. J. (2022). *The Role of Regulatory Focus in Friendship Experiences*. Address, Close Relationships preconference at the annual meeting of the Society for Personality and Social Psychology, San Francisco, CA
- 2021 <sup>S</sup>Wu, E. Z., **Molden, D. C.**, & Finkel, E. J. (2021). *Regulatory Focus Predicts Self-perceived Appeal Underlying Romantic Aspiration*. Address, annual meeting of the Midwestern Psychological Association, virtual.
- 2019 **Molden, D. C.** (2019). *Are political identities governed by who governs? Perceptions of Republicans in the Trump era*. Duck Conference on Social Cognition, Duck, NC.
- 2017 **Molden, D. C.** (2017). *Is there only one type of self-control? Experiences of persistence versus resisting temptation*. Duck Conference on Social Cognition, Duck, NC.
- 2016 <sup>S</sup>Browman, A. S., Destin, M., and **Molden, D. C.** (2016). *Promoting oneself while preventing another: The self-aspect-specificity of motivational orientations for promotion and prevention*. “Data Blitz” talk, annual Meeting of the Society for the Study of Motivation, Chicago, IL.
- Molden, D. C.** (2016). *Lay theories and moral heuristics: An alternative approach to moral intuition*. Address, annual meeting of the Person Memory Interest Group, Los Angeles, CA.
- <sup>S</sup>Mrazek, A. J., & **Molden, D. C.** (2016). *Cultivating growth mindsets of self-control: The effects on perceptions and performance*. “Data Blitz” talk, Self-Regulation preconference at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- 2015 <sup>S</sup>Gamez-Djokic, M. G., & **Molden, D. C.** (2015). *A lay theories perspective on moral intuition*. “Flash Talk”, Morality preconference at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Molden, D. C.** (2015). *Understanding failures to self-regulate: A motivated effort-allocation account*. Self-Regulation and Ego Control Meeting, Bloomington, IN
- 2014 **Molden, D. C.** (2014). *Let's talk about priming: Everything you should know but were too fed up to ask*. Duck Conference on Social Cognition, Duck, NC.
- 2013 **Molden, D. C.**, & Miele, D. B. (2013). *Lay theories of intelligence and the role of processing fluency in judgments of learning*. Address, Common-Sense Beliefs and Lay Theories preconference at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

- Molden, D. C.** (2013). *Reconceptualizing ego-depletion: A strategic effort-allocation model of active self-regulation*. Address, Social Cognition preconference at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- 2012 **Molden, D. C.** (2012). *Reconceptualizing ego-depletion: A strategic effort-allocation model of active self-regulation*. Address, annual meeting of the Society for the Study of Motivation, Chicago, IL.
- Molden, D. C.** (2012). *Reconceptualizing ego-depletion: A strategic effort-allocation model of active self-regulation*. Duck Conference on Social Cognition, Duck, NC.
- Molden, D. C.** (2012). *Attaining growth and maintaining security: The distinct meaning of success at different self-regulatory concerns*. Address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 2011 **Molden, D. C.** (2011). *The motivational versus metabolic effects of carbohydrates on self-regulation*. Address, annual meeting of the Person Memory Interest Group, Stratford, VA.
- Molden, D. C.** (2011). *Motivating reciprocity and social responsibility: Promotion- or prevention-focused social exchange*. Address, annual meeting of the Duck Conference on Social Cognition, Duck, NC.
- 2009 **Molden, D. C.** (2009). *Social categorization in anticipated interracial interactions: Threat, salience, and regulatory focus*. Address, annual meeting of the Duck Conference on Social Cognition, Duck, NC.
- Molden, D. C.** (2009) *Motivations for promotion or prevention during social exchange: Effects on cooperation, reciprocity, and altruism*. Address, annual meeting of the Social Psychologists of Chicago, Chicago, IL.
- 2008 **Molden, D. C.** (2008). *Motivations for promotion and prevention in initiating, maintaining, and restoring relationships*. Address, annual meeting of the Social Psychology Winter Conference, Park City, UT.
- 2006 **Molden, D. C.** (2006). *The simultaneous and automatic activation of multiple social inferences*. Address, annual meeting of the Person Memory Interest Group, Worton, MD.
- 2005 **Molden, D. C.** (2005). *Preferred strategies for judgment: An alternate perspective on motivated thinking*. Address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 2004 **Molden, D. C.** (2004). *Preferred strategies for judgment: An alternate perspective on motivated thinking*. Address, annual meeting of the Duck Conference on Social Cognition, Duck, NC.
- Molden, D. C.** (2004). *Preferred strategies for judgment: An alternate perspective on motivated thinking*. Address, annual meeting of the Social Psychologists of Chicago, Chicago, IL.

**Conference Symposia Chaired:**

<sup>S</sup> denotes student coauthor

- 2019           **Molden, D. C.** (2019). *Is there “red” versus “blue” social cognition? Similarities and differences between conservatives and liberals in Social Judgment.* Speakers: Matt Motyl, Chadly Stern, Rebecca Neel, & Daniel C. Molden. Symposium, annual meeting of the Society for Experimental Social Psychology, Toronto, ONT.
- 2012           **Molden, D. C.** (2012). *What limits self-regulation? The role of lay theories, motivations and self-regulatory experiences in producing ego-depletion.* Speakers: Veronika Job, Patrick M. Egan, Brandon J. Schmeichel, & Daniel C. Molden. Symposium, annual meeting of the Society for Experimental Social Psychology, Austin, TX.
- 2011           **Molden, D. C.** (2011). *Examining persons in situations: Interactions between chronic and temporarily activated traits, motives, and self-concepts.* Speakers: C. Ashley Fulmer, Lara Kammrath, Daniel C. Molden, & Allen McConnell. Symposium, annual meeting of the Society for Experimental Social Psychology, Washington, D.C.
- 2010           <sup>S</sup>Lucas, G. M., & **Molden, D. C.** (2010). *Distinct and common effects of various psychological threats.* Speakers: Dianne M. Tice, Jeff Schimel, Gale M. Lucas, & Ian McGregor. Symposium, annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- 2009           **Molden, D. C.** (2009). *The motivational dynamics of social exclusion: When and why exclusion produces hostility, withdrawal, and ingratiation.* Speakers: C. Nathan DeWall, Geraldine Downey, Daniel C. Molden, & Linda Smart Richman. Symposium, annual meeting of the Society for Experimental Social Psychology, Portland, ME.
- Molden, D. C.** (2009). *Motivating prosocial behavior: New perspectives on cooperation, reciprocity, and helping.* Speakers: Brian P. Meier, Daniel C. Molden, Mario Mikulincer, & Mark Snyder. Symposium, annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

**Conference Symposia Addresses:**

<sup>S</sup> denotes student coauthor

- 2020           **Molden, D. C.**, <sup>S</sup>Klinger, J. A., Scholer, A. A., Hui, C. M., & <sup>S</sup>Hall, A. (2020). *Experiences of effortful self-control influence people’s lay theories about, perceived efficacy for, and ultimate success at pursuing goals that require self-control.* Symposium address, annual meeting of the Association for Psychological Science, Chicago, IL. (Conference canceled).
- <sup>S</sup>Bayes, R., Druckman, J. N., <sup>S</sup>Goods, A., & **Molden, D. C.** (2020). *When and how different motives can drive motivated political reasoning.* Symposium address, annual meeting of the Midwest Political Science Association, Chicago, IL. (Conference canceled).

- 2019 **Molden, D. C.**, & <sup>S</sup>Petsko, C. D. (2019). *Group prototypes: Are they governed by who governs?* Symposium address, annual meeting of the Society for Experimental Social Psychology, Toronto, ONT.
- 2018 **Molden, D. C.** (2018). *More data, not more preregistration.* Symposium address, annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- 2017 <sup>S</sup>Klinger, J., Scholer, A. A., Hui, C. M., & **Molden, D. C.** (2017). *Effortless self-control: A route to positive self-control beliefs and performance.* Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 2016 **Molden, D. C.** (2016). *Beyond self-regulatory strength: A motivated effort-allocation account of self-regulation failure.* Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 2014 Bohns, V., Lucas, G., **Molden, D. C.**, Finkel, E., Coolsen, M., Kumashiro, M. & Higgins, E.T. (2014). *Promotion and prevention in love: Regulatory focus complementarity and relationship well-being.* Symposium address, the Society for Personality and Social Psychology meeting, Austin, TX.
- <sup>S</sup>Levy, D. J., Richeson, J. A., & **Molden, D. C.** (2014). *Fostering positive interracial interactions: The role of regulatory focus.* Symposium address, annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- <sup>S</sup>Mrazek, A.J., **Molden, D. C.**, & Richeson, J.A. (2014). *The role of learning- and performance-oriented social goals on interracial cooperation.* Symposium address, annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- 2012 <sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2012). *The voter's dilemma: The different roles of anger and guilt in voter's responses to leader transgressions.* Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- <sup>S</sup>Hui, C. M., & **Molden, D. C.** (2012). *The physiology of willpower revisited: Simply tasting glucose can motivate effortful self-control.* Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Molden, D. C.**, & <sup>S</sup>Hui, C. M. (2012). *Reconceptualizing ego depletion: A strategic resource-assessment model of active self-regulation.* Symposium address, annual meeting of the Society for Experimental Social Psychology, Austin, TX.
- Molden, D. C.** (2012). *How motivations for growth hurt and motivations for security benefit relationships: Distinguishing regulatory focus from approach vs. avoidance.* Symposium address, biennial meeting of the International Association for Relationships Research, Chicago, IL.

- Molden, D. C.**, <sup>S</sup>Lucas, G. M., & <sup>S</sup>Hui, C. M. (2012). *How social contexts affect responses to exclusion*. Symposium address, annual meeting of the Society for the Study of Motivation, Chicago, IL.
- 2011 **Molden, D. C.**, <sup>S</sup>Lisjak, M., & Lee, A. Y. (2011). *Primed interference: The self-regulatory cost of an incongruity between chronic and primed motivational orientations*. Symposium address, annual meeting of the Society for Experimental Social Psychology, Washington, D.C.
- 2010 **Molden, D. C.**, (2010). *Promotion and prevention motives in initiating and maintaining close relationships*. Symposium address, annual meeting of the Society for Experimental Social Psychology, Minneapolis, MN.
- <sup>S</sup>Hazlett, A., **Molden, D. C.**, & Sackett, A. M. (2010). *Regulatory focus and preferences for optimism/pessimism in predicting personal outcomes*. Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- <sup>S</sup>Lucas, G. M., **Molden, D. C.**, & Gardner, W. L. (2010). *Chronic anxiety and security-focused self-regulation: An integrative approach*. Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- <sup>S</sup>Lucas, G. M., **Molden, D. C.**, & Gardner, W. L. (2010). *Anxiety and security-focused self-regulation: An integrative approach*. Symposium address, annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- 2009 <sup>S</sup>Lucas, G. M., **Molden, D. C.**, Gardner, W. L., & <sup>S</sup>Jefferis, V. E. (2009). *Acceptance and promotion motivations encourage social closeness among lonely individuals*. Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- <sup>S</sup>Lisjak, M., Lee, A. Y., & **Molden, D. C.** (2009). *It takes the chronic to know the prime: Understanding the true benefits and costs of priming*. Symposium address, annual meeting of Association for Consumer Research, Pittsburgh, PA.
- Molden, D. C.**, <sup>S</sup>Lucas, G. L. (2009). *Losing versus failing to gain social connection: Prevention-focused and promotion-focused responses to social exclusion*. Symposium address, annual meeting of the Society for Experimental Social Psychology, Portland, ME.
- Molden, D. C.**, <sup>S</sup>Lucas, G. L., <sup>S</sup>Topper, S., & Murnighan, K. (2009). *Motivations for promotion or prevention during social exchange: Effects on cooperation, reciprocity, and altruism*. Symposium address, annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- 2008 Finkel, E. J., **Molden, D. C.**, <sup>S</sup>Johnson, S. E., & <sup>S</sup>Eastwick, P. W. (2008). *In the eye of the motivated beholder: Promotion- and prevention-focused evaluation of romantic alternatives*. Symposium address, annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

- <sup>S</sup>Lucas, G. M., **Molden, D. C.**, & Murnighan, J. K. (2008). *Motivating reciprocity: Regulatory focus and returns in the investment game*. Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Molden, D. C.**, <sup>S</sup>Lucas, G. M., Finkel, E. J., Kumashiro, M., & Rusbult, C. E. (2008). *Perceived support for personal aspirations versus responsibilities in married and unmarried couples: Effects on individual and couple well-being*. Symposium address, annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- <sup>S</sup>Todd, A. R., **Molden, D. C.**, Ham, J., & Vonk, R. (2008). *The automatic and simultaneous activation of multiple social inferences*. Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 2007 <sup>S</sup>Koenig, A. M., **Molden, D. C.**, Cesario, J., <sup>S</sup>Kosloff, D., & Higgins, E. T. (2007). *Regulatory fit and elaboration likelihood in persuasive communications*. Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- <sup>S</sup>Lucas, G. M., **Molden, D. C.**, Gardner, W. L., <sup>S</sup>Dean, K., & <sup>S</sup>Knowles, M. L. (2007). *Being rejected versus being ignored: Distinct social threats?* Symposium address, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Molden, D.C.**, <sup>S</sup>Lucas, G. M., Gardner, W. L., <sup>S</sup>Dean, K. (2007) *Distinct self-regulation following distinct social threats: Responding to rejection versus exclusion*. Symposium address, annual meeting of the Society for Personality and Social Psychology, Memphis, TN
- <sup>†S</sup>Sivanathan, N., **Molden, D. C.**, Galinsky, A., & Ku, G. (2007). *Promise and peril of de-escalating commitment through self-affirmation*. Symposium address, annual meeting of the Academy of Management, Philadelphia, PA
- <sup>†</sup>published in the Best Paper Proceedings (top 10% of submissions).
- 2006 Finkel, E. J., & **Molden, D. C.** (2006). *Regulatory focus theory and forgiveness*. Symposium address, annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- 2005 <sup>S</sup>Sivanathan, N., **Molden, D. C.**, Galinsky, A. D., & Ku, G. (2005) *De-escalating commitment through self-affirmation*. Symposium address, annual meeting of the International Association of Conflict Management, Seville, Spain.
- Molden, D. C.** (2005). *Self-regulation and social inference: Promotion and prevention judgment strategies*. Symposium address, Society for Personality and Social Psychology, New Orleans, LA.

- Molden, D. C.** (2005). *Promotion and prevention judgment strategies: An alternate perspective on motivated cognition*. Symposium address, annual meeting of the Society of Experimental Social Psychology, San Diego, CA.
- 2003 **Molden, D. C., Plaks, J. E., & Dweck, C. S.** (2003). *A meaning systems approach to social inference*. Symposium address, annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- 2001 **Molden, D. C., & Higgins, E. T.** (2001). *Categorization under uncertainty*. "Hot Topic" address, annual meeting of the American Psychological Society, Toronto, Ontario.

**Conference Poster Presentations:**

<sup>S</sup> denotes student coauthor.

- 2026 <sup>S</sup>Huang, M. & **Molden, D. C.** (2026). *When Networking Feels Genuine: A Regulatory Focus Approach to Authenticity in Professional Networking*. Poster, annual meeting of the Society for Personality & Social Psychology, Chicago, IL.
- <sup>S</sup>Litwin, E., & **Molden, D. C.** (2026). *Social Isolation's Effects on American Youths' Beliefs*. Poster, annual meeting of the Society for Personality & Social Psychology, Chicago, IL.
- 2025 <sup>S</sup>Litwin, E., & **Molden, D. C.** (2025). *The Impact of Social Media Use on Beliefs and Behaviors During the COVID-19 Pandemic*. Poster, annual meeting of the Society for Personality & Social Psychology, Denver, CO.
- 2024 <sup>S</sup>Litwin, E., & **Molden, D. C.** (2024). *The Impact of Social Media Use on Beliefs and Behaviors During the COVID-19 Pandemic*. Poster, annual meeting of the Society for Personality & Social Psychology, Denver, CO.
- <sup>S</sup>Litwin, E., & **Molden, D. C.** (2024). *The Impact of Social Media Use on Beliefs and Behaviors During the COVID-19 Pandemic*. Poster, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- <sup>S</sup>Wu, E. Z., **Molden, D. C.**, & Finkel, E. J. (2024). *Promotion- and Prevention-Focused Desire for and Pursuit of Desirable Romantic Partners*. Poster, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 2023 <sup>S</sup>Huang, M. & **Molden, D. C.** (2023). *Matching Effects between One's Own Self-Regulatory Preferences and the Preferences of One's Social Network*. Poster, annual meeting of the Society for Personality & Social Psychology, Atlanta, GA.
- <sup>S</sup>Wu, E. Z., **Molden, D. C.**, Carswell, K., & Finkel, E. J. (2023). *The Role of Regulatory Focus in Friendship Experiences*. Poster, annual meeting of the Society for Personality & Social Psychology, Atlanta, GA.
- 2022 <sup>S</sup>Wu, E. Z., & **Molden, D. C.** (2022). *Assimilation Norm and Asian Immigrants' Attitude toward less Assimilated Ethnicity Members*. Poster, Advances in

Cultural Psychology Preconference at the annual meeting of the Society for Personality & Social Psychology, virtual.

<sup>S</sup>Wu, E. Z., **Molden, D. C.**, Carswell, K., & Finkel, E. J. (2022). *The Role of Regulatory Focus in Friendship Experiences*. Poster, annual meeting of the Association for Psychological Science, Chicago, IL.

<sup>S</sup>Wu, E. Z., **Molden, D. C.**, & Finkel, E. J. *Regulatory Focus and Sexual Motivation*. Poster, annual meeting of the Society for Personality & Social Psychology, virtual.

2021 <sup>S</sup>Wu, E. Z., **Molden, D. C.**, & Finkel, E. J. (2021). *Regulatory Focus in Romantic Relationship Initiation: Differences in Strategy, Perception, and Relationship Formation*. Poster, annual meeting of the Society for Personality & Social Psychology, virtual.

<sup>S</sup>Wu, E. Z., **Molden, D. C.**, Carswell, K., & Finkel, E. J. (2021). *Regulatory Focus Predicts Self-Perceived Appeal Underlying Romantic Aspiration for More Attractive Partners*. Poster, Motivation Science Preconference at the annual meeting of the Society for Personality & Social Psychology, virtual.

2020 <sup>S</sup>Wu, E. Z., **Molden, D. C.**, & Finkel, E. J. (2020). *Regulatory focus in romantic relationship initiation*. Poster, annual meeting of the Association for Psychological Science, Chicago, IL. (Conference canceled).

<sup>S</sup>Wu, E. Z., **Molden, D. C.**, & Finkel, E. J. (2020). *Regulatory Focus in Romantic Relationship Initiation*. Poster presentation, annual meeting of the Society for the Study of Motivation, Chicago, IL. (Conference canceled).

2018 <sup>S</sup>Petsko, C. D., & **Molden, D. C.** (2018). *How are subgroups of Republicans mentally represented?* Poster, annual Chicago Area Social and Political Behavior workshop, Chicago, IL.

**Molden, D. C.**, <sup>S</sup>Browman, A., & Destin, M. (2018). *Identity-specific motivation: How distinct identities direct self-regulation across distinct situations*. Poster, annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

<sup>S</sup>Paek, J., <sup>S</sup>Zee, K., **Molden, D. C.**, & Higgins, E. T. (2018). *Conquer together: Dyadic regulatory focus complementarity and perception of joint goals*. Poster, annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

2017 <sup>S</sup>Hall, A., **Molden, D. C.** (2017). *Prospecting willpower: A lay theories approach*. Poster, annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

2016 <sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2016). *Lay theories of morality predict specific moral concerns*. Poster, annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

2015

<sup>S</sup>Browman, A. S., Destin, M., & **Molden, D. C.** (2015). *Promoting One Self While Preventing Another: The Self-Aspect-Specificity of Motivational Orientations for Promotion and Prevention*. Poster, annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

<sup>S</sup>Browman, A. S., Destin, M., & **Molden, D. C.** (2015). *Promoting One Self While Preventing Another: The Self-Aspect-Specificity of Motivational Orientations for Promotion and Prevention*. Poster, annual meeting of the International Social Cognition Network, Long Beach, CA.

<sup>S</sup>Daly, C. A., Finkel, E. J., Eastwick, P. W., & **Molden, D. C.** (2015). *Do people know what they want in a romantic partner? The negligible predictive power of ideal partner preferences*. Poster, annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

<sup>S</sup>Gamez-Djokic, M. G., Cornwell, J., & **Molden, D. C.** (2015). *The role of regulatory focus and intention in moral judgment*. Poster, annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

<sup>S</sup>Klinger, J. A., Scholer, A. A., Hui, C. M., & **Molden, D. C.** (2015). *Perceived ease of self-control practice affects lay theories and performance*. Poster, annual meeting of the Society for Personality and Social Psychology, Long Beach, CA

<sup>S</sup>Mrazek, A. J., **Molden, D. C.**, & Richeson, J. (2015). Learning goals can help or hinder: The interacting roles of goal orientation and racial bias on cortisol reactivity. Poster, annual meeting of the Society for Personality and Social Psychology, Long Beach, CA

2014

<sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2014). *The Role of Regulatory Focus in Deontological and Utilitarian Moral Judgment*. Poster, annual meeting of the Society of Personality and Social Psychology, Austin, Texas.

<sup>S</sup>Klinger, J. A., Scholer, A. A., Hui, C. M., & **Molden, D. C.** (2014). *Perceived Instrumentality of Self-Control Predicts Self-Control Performance*. Poster, annual meeting of the Society for Personality and Social Psychology, Austin, TX. *Recipient of SPSP Student Poster Award*.

2013

<sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2013). *Are conservatives more loyal? The influence of political ideology on voters' responses to leader transgressions*. Poster, Morality and Justice pre-conference at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

<sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2013). *The influence of promotion and prevention mindsets on relational dynamics in groups*. Poster, annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

- 2012
- <sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2012). *The voter's dilemma: The different roles of anger and guilt in voters' Responses to leader transgressions*. Poster, annual meeting of the Society of Personality and Social Psychology, San Diego, CA.
- <sup>S</sup>Gamez-Djokic, M., & **Molden, D. C.** (2012). *A Survey of Occupy Chicago: The Different Roles of Ideology and Emotion in Driving the Occupy Movement Agenda*. Poster, Political Psychology pre-conference at the annual meeting of the Society of Personality and Social Psychology, San Diego, CA.
- <sup>S</sup>Hui, C. M., & **Molden, D. C.** (2012). *Motivating relationship commitment: The role of regulatory focus*. Poster, annual meeting of the Association for Psychological Science, Chicago, IL.
- <sup>S</sup>Hui, C. M., & **Molden, D. C.** (2012). *The physiology of willpower revisited: Simply tasting glucose can motivate effortful self-control*. Poster, annual meeting of the Society of Personality and Social Psychology, San Diego, CA.
- Lucas, G. M., **Molden, D. C.**, <sup>S</sup>Warren, V., <sup>S</sup>Nagarajan, S., <sup>S</sup>Mullins, P. E., <sup>S</sup>Hallberg, A. M., <sup>S</sup>Bacci, N. L. (2012). *The effect of promotion and prevention concerns on public policy attitudes*. Poster, annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 2011
- <sup>S</sup>Hazlett, A. S., & **Molden, D. C.** (2011). *The effects of regulatory focus and group dynamics on individuals' private responses to small groups*. Poster, annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- <sup>S</sup>Hui, C. M., & **Molden, D. C.** (2011). *Motivating relationship commitment: The role of regulatory focus*. Poster, annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- <sup>S</sup>Lucas, G. M., Knowles, M. L., Gardner, W. L., **Molden, D. C.**, & Jefferis, V. E. (2011). *Increasing social engagement among lonely individuals: The role of acceptance cues and promotion motivations*. Poster, annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- 2010
- Bohns, V., <sup>S</sup>Lucas, G. M., **Molden, D. C.**, Finkel, E. J., & Higgins, E. T. (2010). *Promotion and prevention in love: The strategic advantage of complementary regulatory focus orientations in close relationships*. Poster, annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV
- <sup>S</sup>Hazlett, A., & **Molden, D. C.** (2010) *The role of individual regulatory focus in motivationally mixed groups*. Poster, annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

- <sup>S</sup>Hui, C. M., & **Molden, D. C.** (2010). *Regulatory focus and choice commitment*. Poster, annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Molden, D. C.**, <sup>S</sup>Lucas, G. M. (2010). *Motivating “irrational” trust: A regulatory focus perspective*. Poster, annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- 2009
- <sup>S</sup>Peery, D., **Molden, D. C.**, Bodenhausen, G. V., & <sup>S</sup>Miele, D. B. (2009). *Regulatory focus affects donations in times of resource crisis*. Poster, annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- <sup>S</sup>Hazlett, A., **Molden, D. C.**, & Sackett, A. M. (2009). *Hoping for the best or preparing for the worst? Regulatory focus and preferences for optimism and pessimism*. Poster, annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- <sup>S</sup>Lisjak, M., Lee, A. Y., & **Molden, D. C.** (2009). *I can pursue gains or avoid losses, but how much does it cost me? The chronic x prime effect on self-regulatory resources*. Poster, annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- <sup>S</sup>Lucas, G. M., & **Molden, D. C.** (2009). *Motivating political preferences: Effects of concerns with promotion and prevention on public policy attitudes*. Poster, annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- <sup>S</sup>Miele, D. B., <sup>S</sup>Finn, B., **Molden, D. C.**, & Metcalfe, J. (2009). *Interpreting encoding fluency: How naive theories of intelligence influence JOLs*. Poster, annual meeting of the Psychonomic Society, Boston, MA.
- <sup>S</sup>Olson, L. D., **Molden, D. C.**, & <sup>S</sup>Lucas, G. M. (2009). *Motivating the establishment of trust before and after violations of trust*. Poster, annual meeting of the Chicago Area Undergraduate Research Symposium, Chicago, IL.
- 2008
- <sup>S</sup>Lucas, G. M., **Molden, D. C.**, & Richeson, J. A. (2008). *Regulatory focus and category activation*. Poster, annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- <sup>S</sup>Miele, D. B., Gardner, W.L., & **Molden, D.C.** (2008). *Alone and unsafe? Reliving a social rejection leads to the bolstering of physical safety needs*. Poster, annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- <sup>S</sup>Miele, D. B. & **Molden, D. C.** (2008). *Interpreting processing fluency during comprehension: The role of implicit theories*. Poster, annual meeting of the Association for Psychological Science, Chicago, IL.

- Molden, D. C.**, <sup>S</sup>Lucas, G. M., & Murnighan, J. K. (2008). *Motivating reciprocity following interpersonal trust*. Poster, Society for the Study of Motivation preconference at the annual meeting of the Association for Psychological Science, Chicago, IL.
- Molden, D. C.**, <sup>S</sup>Lucas, G. M., & Murnighan, J. K. (2008). *Motivating reciprocity following interpersonal trust*. Poster, Judgment and Decision Making preconference at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- 2007 <sup>S</sup>Koenig, A. M., **Molden, D. C.**, Cesario, J., <sup>S</sup>Kosloff, D., & Higgins, E. T. (2007). *Regulatory fit as an elaboration likelihood moderator in persuasive communications*. Poster, annual meeting of the Association for Psychological Science, Washington, DC.
- <sup>S</sup>Knowles, M. L., Gardner, W. L., **Molden, D. C.**, <sup>S</sup>Lucas, G. M., & <sup>S</sup>Dean, K. (2007). *Coping with threats to the self: Belonging needs take precedence over those of esteem*. Poster, annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- <sup>S</sup>Lucas, G. M., **Molden, D. C.**, Finkel, E. J., Kumashiro, M., & Rusbult, C. E. (2007). *Perceived support for growth and security in dating versus marital relationships: Implications for relationship strength*. Poster, annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- <sup>S</sup>Miele, D. B., & **Molden, D. C.** (2007). Motivated responses to incomprehension: How regulatory focus influences learning. Poster, annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- <sup>S</sup>Miele, D. B., **Molden, D. C.**, & Gardner, W. L. (2007). *Motivated responses to incomprehension: How regulatory focus influences learning*. Poster, research conference of the Institute for Education Sciences, Washington, DC.
- <sup>S</sup>Todd, A. R., & **Molden, D. C.**, (2007). Unintentional impression formation: Spontaneous activation of multiple social inferences. Poster, annual meeting of the Society for Personality and Social Psychology, Memphis, TN
- 2004 **Molden, D. C.**, & Higgins, E. T. (2004). *Categorization under uncertainty: Resolving vagueness and ambiguity with eager versus vigilant strategies*. Poster, Society for Personality and Social Psychology, Austin, TX.
- 2001 **Molden, D. C.**, Plaks, J. E., & Dweck, C. S. (2001). *Predicting persons in situations: The inferential calculus of lay perceivers*. Poster, annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- 2000 **Molden, D. C.**, & Higgins, E. T. (2000). *Strategic consideration of alternatives: The effect of regulatory focus on person perception*. Poster, annual meeting of the Society for Personality and Social Psychology, Nashville, TN.

- 1999 **Molden, D. C., Plaks, J. E., & Dweck, C. S. (1999).** *Implicit theories of personality affect processing during dispositional attribution.* Poster, annual meeting of the American Psychological Society, Denver, CO.

**PROFESSIONAL SERVICE:**

***Editorial Activity:***

- 2025- Associate Editor, *The Social Science Journal*  
 2017-2019 Consulting Editor, *Journal of Personality and Social Psychology: Attitudes and Social Cognition*  
 2015-2019 Editorial Board, *Social Psychological and Personality Science*  
 2014-2019 Consulting Editor, *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*  
 2018-2019 Associate Editor, *Journal of Experimental Social Psychology*  
 2012-2014 Associate Editor, *Social Cognition*  
 2012-2015 Associate Editor, *Social Psychological and Personality Science*  
 2012-2014 Editorial Board, *Journal of Experimental Social Psychology*  
 2012 Guest Associate Editor, *Journal of Personality and Social Psychology*

**TEACHING AND MENTORING:**

***Courses Taught:***

- 2019-2025 Honors Seminar in Psychology (Psych 398)  
*Undergraduate research seminar*  
 2018-2025 Theories in Social Psychology (Psych 481)  
*Graduate seminar*  
 2004-2026 Motivated Thinking (Psych 489)  
*Graduate seminar*  
 2010-2023 Cooperation, Helping, and Prosocial Behavior (Psych 357)  
*Undergraduate research seminar*  
 2013, 2016 Cooperation, Helping, and Prosocial Behavior (Psych 489)  
*Graduate seminar*  
 2009-2015 Research Methods (Psych 205)  
*Undergraduate research seminar*  
 2005, 2007 Experimental Social Psychology (Psych 316)  
*Undergraduate research seminar*  
 2005-2025 Social Psychology (Psych 204)  
*Undergraduate lecture course*  
 2006-2014 Social Cognition (Psych 481)  
*Graduate seminar*  
 2005-2007 Social Inference and Person Perception (Psych 489)  
*Graduate seminar*  
 2003, 2005 Personality Psychology (Psych 215)  
*Undergraduate lecture course*

***Doctoral Students Supervised: Primary or Co-Advisor***

- 2025-present Rupal Mahajan (Ph.D. expected 2031), *Advisor, Psychology*  
 2025-present MaKayla Dulaney (Ph.D. expected 2031), *Advisor, Psychology*

2021-present Edward Litwin (Ph.D. expected 2026), *Advisor, Psychology*

2021-present Mengdi Huang (Ph.D. expected 2026), *Co-Advisor, Psychology*

2019-2025 Eileen Wu (Ph.D., 2025), *Advisor, Psychology*

2019-2023 Robin Xu Bayes (Ph.D., 2025), *Co-Advisor, Political Science*  
*Current Position*, Assistant Professor of Sustainability, Rowan University, Glassboro, New Jersey

2016-2020 Chris Petsko (Ph.D., 2020), *Co-Advisor, Psychology*  
*Current Position*, Assistant Professor of Psychology, University of North Carolina, Chapel Hill

2012-2017 Alexander Browman (Ph.D., 2017), *Co-Advisor, Psychology*  
*Current Position*: Assistant Professor of Psychology, College of the Holy Cross

2012-2016 Alissa Mrazek (Ph.D., 2016), *Advisor, Psychology*  
*NSF Summer Research Fellowship Recipient*  
*Current Position*: Research Assistant Professor of Psychology, University of Texas, Austin

2010-2016 Monica Gamez-Djokic (Ph.D., 2016), *Advisor, Psychology*  
*Current Position*: Assistant Professor of Technology, Leadership & Innovation, Purdue University

2008-2013 Chin Ming Hui (Ph.D. 2013), *Advisor, Psychology*  
*Northwestern Society, Biology, and Health Cluster Fellowship Recipient*  
*Current Position*: Associate Professor of Psychology, Chinese University of Hong Kong

2007-2012 Monika Lisjak (Ph.D. 2012), *Co-Advisor, Marketing*  
*Current Position*: Associate Professor of Marketing, W. P. Carey School of Business, Arizona State University

2006-2011 Abigail S. Hazlett (Ph.D., 2011), *Advisor, Psychology*  
*Current Position*: Information Management & Analytics Consultant, Slalom Consulting

2005-2010 Gale M. Lucas (Ph.D., 2010), *Co-Advisor, Psychology*  
*NSF Graduate Fellowship Recipient*  
*Current Position*: Research Assistant Professor, University of Southern California

2005-2009 Andrew R. Todd (Ph.D., 2009), *Co-Advisor, Psychology*  
*Current Position*: Associate Professor of Psychology, University of California, Davis

2005-2009 David B. Miele (Ph.D., 2009), *Advisor, Psychology*  
*Spencer Foundation Dissertation Fellowship Recipient*  
*Current Position*: Associate Professor of Education, Boston College

2005-2008 Niro Sivanathan (Ph.D., 2008), *Co-Advisor, Management*  
*Current Position*: Professor of Organizational Behavior, London Business School

2003-2006 Kristy Dean (Ph.D., 2006), *Co-Advisor, Psychology*  
*Current Position*: Professor of Psychology, Grand Valley State University